



## PROGRAM OVERVIEW

**Program Title:** *Leadership Dynamics - Enhanced (LDE)*

The Enhanced Leadership Dynamics program is completed over a period of 12 months and is designed for businesses aiming to improve their leadership skills, achieve competitive advantage, better navigate difficult situations and drive greater quality deliverables.

**Type of training:** Business & Leadership Skills Development

**Program length:** 12 months



## INSTRUCTIONAL DELIVERY METHOD(S)

- Human performance technology (HPT)
- Lectures on best practices & live demonstrations
- Critical thinking activities
- Experiential learning (learning through reflection on doing)
- Independent assignments specific to the business
- Action learning for effective problem solving

## STUDENT GROUPING

- Individual, 1:1 instructional training, in person or via distance learning

## START DATE

- Open for enrolment

## TRAINING INCLUDES

- 40 one on one instructional lessons, scheduled over a defined 52 weeks period
- Access to dedicated library of best practices, examples & digital templates
- Access to over 125 digital business development tools, customizable for the business situation
- Live video conferencing for tutoring and evaluations
- Secure collaboration portal

## PROGRAM OUTLINE

Leaders will learn to build trust and get extraordinary results through the application of 'The Neuroscience of We' to business challenges. During bi-weekly training sessions as well as homework assignments, participants will improve their capabilities in key leadership areas by following the program modules identified in the "course components" and achieving the defined instructional objectives.



## DEFINED INSTRUCTIONAL OBJECTIVES

1. Improve leadership communication effectiveness through the neuroscience of We.
2. Improve the leader's influential skills
3. Understanding and adopting the fundamentals for team empowerment
4. Improve the leader's ability to lead an empowered team to achieve better results
5. Strengthen relationships with team members, clients and partners
6. Developing an effective success plan for your business
7. Ability to coach team members to lead
8. Improvement of business practices through zero based thinking
9. Communication in business as an art form
10. Optimizing efficiency through the power of leverage

## MEASURABLE LEARNING OUTCOMES

- Ability to elevate trust and achieve more effective results.
- Success by Intent and elimination of random Wins.
- Adopting a "We-centric" culture to achieve greater results.
- Reduction of unexpected risks.
- Business opportunities created by effective communication, relationship and partner management.
- Implementable Execution Plan tailored to the business environment.

## ASSESSMENT METHOD(S)

The participants are required to complete various Case studies to apply the knowledge covered to their business situation. The participants submit their assignments to a secure & dedicated portal where the content is reviewed and evaluated.

- **Weekly assignments** that support the participants in understanding the concepts covered are reviewed and corrected as required
- **Various case studies** will be conducted where the Participants are assessed on their ability to apply the course concepts of Essential Business Skills to their specific business situations.
- **Business simulation** to develop strategic thinking, decision making, problem solving, financial analysis, market analysis, operations, teamwork and leadership.
- **Completion requirements:** the candidate is required to complete the assignments, within the timeline required per topic.
- **A certificate of completion** will be issued to confirm the completion of this training.



**COURSE COMPONENTS**

**Leadership Dynamics - Enhanced program consists of the following 15 components:**

Module	
1	Understanding the Neurochemistry of Aspirations and how different conversations activate chemicals and networks that either open or close the space for aspirations to grow.
2	Creating Space for Aspirations for you, your team and partners
3	As a leader, understand the capacity to connect intention and impact with others.
4	Avoiding the top 5 mistakes leaders can make
5	Learning the essentials for priming for trust, in any business situation
6	Use Conversational Intelligence with teams, departments and groups to strengthen their team’s level of productivity, ability to tackle difficult challenges together and to add higher levels of value to the organization.
7	Learning how the brain navigates and maps conversations to achieve effective communication
8	Transform future conversations to strengthen your relationships with your team members, partners and clients.
9	Build foresight and learn to shape your conversational space for mutual success.
10	Learning the catalyst to empower better business results for you and your team
11	Building or elevating trust so people can ensure all issues are discussed in a transparent way and people feel they are part of the solution not the problem.
12	Apply WE-centric activities in cross functional situations to elevate synergy, team momentum and co-creation.
13	Effectively navigating conflicts in cross-functional and cross-business conversations.
14	Learning how to upregulate and downregulate to improve team productivity and elevate your influential skills
15	Learn the tools to elevate team collaboration and motivation during high levels of uncertainty and risk and when the stakes are high.

**TRAINING COURSE TUITION**

Tuition Fees	GST	Total Fees	Total training hours
\$ 7,936.5	\$ 396.83	\$ 8333.33	46

**PAYMENT OPTIONS:** Full payment is required at the start of the program

**Name of trainer:** Galia Shukr